

**Local Government Innovation Fund**

**Charter Agencies Grants**

**Payments to Public Strategies Group**

# Government Reform Activities

- Accountable Government Act
  - A. Strategic and performance planning
  - B. Performance measurement and data
  - C. Annual performance reporting
  - D. Performance based contracts
  - E. Individual performance plans
- Iowa Excellence (Baldrige)
- I/3 Budget links dollars to results
- Iowa's Reinvention Master Agreement

# Iowa's ReInvention Master Agreement

No risk to the State of Iowa

A model for performance-based  
contracts

Interests aligned

Two major components:  
Reinvention Services and Projects

# Reinvention Services

## Iowa's Performance and Accountability System

Leadership Agenda

Flexible Performance Agreements

Results Iowa Website: [www.resultsiowa.org](http://www.resultsiowa.org)

## Reinvention Forums

## Front-Line Reinvention Teams

“Learning on the Go”

# Reinvention Services

Market Budgeting

Labor-Management Relationship

Executive Advising and Coaching

Reporting and Communications

# Project: Smart Spending Addendum

- Local Government Reinvention
- Charter Agencies
- Child Welfare Reform

# Local Government Reinvention

- State-Local Framework
- Freedom Communities
- Virtual Marketplace
- Innovation Fund

70 applications totaling \$5.1 million

GIS systems, office consolidations, water heating, wind turbines,...

# Charter Agencies

## Department of Natural Resources

**Commitment** to reduce expenditures by \$50,000 and increase revenues by \$150,000. Expenditure reduction completed.

**Key Results** sought include:

- Organize and hold a Water Quality Summit, leading to a strategy to eliminate impaired waters by 2010
- Develop a nutrient budget for each watershed in Iowa
- Promote renewable energy use; create two megawatts of new renewable energy production
- Educate 2,000 stakeholders on renewable energy
- Increase non-general funds by 2%

**Grant Fund** allocation of \$100,000 to create a revolving fund to seed entrepreneurial projects; claimed on 1-29-04.



# Charter Agencies

## Department of Human Services

**Commitment** to reduce expenditures by \$1,000,000.  
Expenditure reduction completed.

**Key Results** sought include:

- Increase Title IV-E eligible children by 15% by 7-1-04
- Reduce state and federal funds Medicaid drug costs by \$20,000,000 by 1-1-05
- Reduce Medicaid costs related to diabetes, hypertension, and cardiovascular disease by \$500,000
- Increase Medicaid federal fund access for Iowa schools by 10%

**Grant Fund** allocation of \$450,000 to maximize federal fund opportunities, guide IT upgrades, and improve work processes.

# Charter Agencies

## Department of Corrections

**Commitment** to reduce expenditures by \$500,000.  
Expenditure reduction completed.

**Key Results** sought include:

- Expand inmate work opportunities by 30%
- Enhance mental health services for offenders
- Develop ICON nursing and medical modules
- Keep the prison population stable at 8,500
- Increase non-general funds by 2%

**No Grant Fund** allocation requested.

# Charter Agencies

## Department of Revenue

**Commitment** to increase revenues by \$1,000,000 in the first year and \$1,500,000 in out-years. As of 12-31-03, \$523,000 has been collected and/or saved in interest payments.

**Key Results** sought include:

- 60% of tax revenues received by EFT by 6-30-04
- 90% of individual income tax refunds issued within 60 days
- Resolve 60% of net tax dollars billed within 365 days
- Maintain an ROI of 8:1 for enforcement dollars
- Respond to 95% of taxpayer service contacts in 24 hours

**Grant Fund** allocation of \$500,000 to support ongoing efforts to increase revenue and reduce interest payments; \$270,000 claimed in Aug 03.

# Charter Agencies

## Alcoholic Beverages Division

**Commitment** to increase revenues by \$1,250,000. Revenues currently running \$2,000,000 ahead of projections.

**Key Results** sought: Generate \$1,250,000 of additional General Fund revenue, to be achieved through . . .

- A variable wholesale liquor market program
- Investment in supplier-discounted products
- Increasing the current split-case fee
- Sale of assets and leasing space to state agencies
- Lower operating expenses via the application of technology

**Grant Fund** allocation of \$300,000 for electronic systems reconfiguration and related equipment; claimed on 1-9-04.

# Charter Agencies

## Iowa Veterans Home

**Commitment** to reduce expenditures by \$1,300,000.  
Expenditure reduction completed.

**Key Results** sought include:

- Average a daily census of 731 residents (90% full)
- Realize a 5% increase in applications to IVH
- Meet or better the state average of 80% for the 32 long-term care quality indicators
- At least 80% of IVH residents and employees participate in operational planning functions
- 20% of new employees receive formal mentoring

**Grant Fund** allocation of \$100,000 for IT hardware, software, training, and personnel to develop and implement record systems to better monitor health status; claimed on 10-10-03.

# Child Welfare

Gradual move toward purchasing outcomes rather than processes

Flexible funding to let social workers use state dollars for appropriate services

Community care for low risk families

Streamlined documentation

# Payments to PSG

	<i>Savings</i>	<i>Performance</i>
<i>Maximum</i>	\$3.175 M	\$3.175 M
<i>Earned to date</i>	\$3.175 M	\$0.997 M

# Next Steps: Persevere

- Offer suggestions for I/3 reports/data
- Ask for budget performance data
- Encourage continuous improvement